



**Malmborg's Inc.
Geraniums by George**

20045 County Road 81

P.O. Box 118

Rogers, MN 55374

www.malmborgsinc.com

Phone: 763-428-2061

Fax: 763-428-8408

**GENERAL TERMS AND CONDITIONS
2027 YOUNG PLANT LINERS**

ORDER INFORMATION:

Our minimum order is two boxes of any combination of product per shipment. See 'PACKAGING' on the next page for quantities of plants per box.

Order acknowledgments will be provided for each order booked and must be reviewed by the broker for accuracy. Malmborg's will not accept liability for error on any order or portion of an order shipped as acknowledged.

Order revisions or cancellations will be accepted up to eight weeks prior to the scheduled ship date.

Brokers who revise or change orders within eight weeks of shipment will be expected to resell or otherwise dispose of the product at their cost.

SHIPPING:

Airline shipments are made collect to the customer via select carriers only— Delta, Alaska, and Southwest. Federal Express shipments are shipped second day unless requested otherwise. Malmborg's will not be held responsible for damage caused to plants during transit. Shipping instructions must be submitted with your order. Additional delivery companies will be considered for the local region – twin city area and 5-state area.

There is a winter pack (Styrofoam lining of box) **charge of \$8.00 per box** for shipments that require cold protection. This will occur from week 1 through approximately week 13 for those orders that are shipped either FedEx, Speedy, or Air.

Pick up orders must be scheduled in advance with Malmborg's Shipping Department. Post cards and/or e-mail will be sent a week in advance to notify customers of their pickup date and if date changes are needed, customers must contact the Malmborg's shipping department.

Delivery schedules have been developed and are now available for customers. More information will follow soon with timetables, routes, and costs.

CLAIMS:

Any shipping claims must be filed with the broker and reported to Malmborg's within 48 hours of receipt of the shipment. All quality claims must be filed with the broker and reported to Malmborg's with 14 days of receipt of the shipment.

WARRANTY/LIABILITY:

Malmborg's warrants that the plants are viable. There are no additional warranties, either expressed or implied. Malmborg's liability is limited to the purchase price of the plants.

TARIFF FEES:

Tariff fees will be added to the invoice as a surcharge if applicable to the product.

PRICING:

See our pricing on the attached Price List. Prices are subject to change at any time without notice.

There is a \$25.00 additional charge for any order under minimum.

Volume discounts are based on the quantity of plants shipped to each customer/broker(Ship-to) for the entire prior liner season(Spring liners, Mums, and Asters are included).

<u>Number of Plants</u>	<u>Discount Percentage</u>
Less than 3,000	Volume 1 – Regular Price
3,000 to 9,999	Volume 2 – roughly 4%
10,000 to 29,999	Volume 3 – roughly 7%
30,000 to 74,999	Volume 4 – roughly 10%
75,000 to 199,999	Volume 5 – roughly 12.5%
200,000 to 499,999	Volume 6 – roughly 15%
500,000 and more	Volume 7 – roughly 20%

These discounts do not apply to freight, any surcharges, or winter pack box charges.



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RECEIVABLE TERMS:

Our terms are **Net 30 days from our invoice date**. A service charge of 1.5% per month (18%APR) is applied to all past due accounts. Invoices may be paid by cash, check or credit card. If payment is made with a credit card at 30 days there will be a 2% convenience fee. If payment is made by credit card at 10 days there will be no convenience fee.

PLANT PATENT PROTECTION:

Propagation of patented plant varieties is prohibited without a license.

LABELS:

WE WILL PROVIDE ONE LABEL FOR EACH PLANT PURCHASED, whether or not the plant is patented.

You can limit the number of labels on an order to a ratio of the number of plants ordered. The minimum ratio is 1 label for 5 plants (in multiples of 25 labels) for patented varieties and zero for non-patented varieties. The label is included in the price. The customer will automatically receive one label per plant unless requested otherwise. If requesting a reduction in labels, the label cost will then be deducted from the invoice at a rate of \$.035 per label.

PACKAGING and AVAILABILITY PERIOD:

Preforma 26 strip is sold as 25. They are shipped in multiples of 100. The packaging setup will allow us to put either 100, 200, or 300 in a box. That determination will depend on the product size at shipping time. Most all products in the Preforma 26 strip will be shipped 300 in a box. A minimum order will be 300 plants if only the Preforma 26 strip is ordered. Once 300 plants are ordered, the increments will be every 100 plants for even boxing for shipping freight. Please remember that for customers either picking up product or having it delivered by Malmborg's/Wagner's, those orders do not have to be multiples of 100.

Kwik Kombos and Confetti Trios are rooted in a 40mm Ellepot plug in multiples of 17 per strip. This 17 strip has the same width and length as the above mentioned Preforma 26 strip. These strips can be combined in packaging with the Preforma 26 strip.

Ellepot 18(45mm) and 24 strips (both Ellepot 18 and the 24 strips are ½ the width of a standard tray) are shipped in multiples of four strips. Each box contains four strips of any of these Ellepot or 24 count strips. These cannot be combined in the boxes with the Preforma 26 strip or the Kwik Kombo 17 strip. A minimum order of only these strips would be 8 strips to fill two boxes. When combined with other items for even boxing for freight, every order must have increments of four strips of any of the items in these categories.

Assortment trays are true size flats and will ship two per box. This tray uses the same box as Ellepot 18 and 24 strips. A single assortment tray can be combined with two Ellepot 18 strips or two 24 strips to fill a box. If there are only Preforma 26 strips on the order, then 1 assortment tray can be combined with a single Preforma 26 strip to create a multiple of 100 for freight shipments.

What would be a minimum order when combining different trays?

If you have four strips of either the 18 Ellepot or 24 strips, or two assortment trays, then you would need 8 strips (200 plants) of the Preforma 26.

MALMBORG'S INC.

Regal Geraniums(pinched & unpinched)

Availability Period	Pinched - January 4, 2027 (Wk 01) through March 26, 2027 (Wk 12). Unpinched – Feb 1, 2027 (Wk 05) through March 12, 2027 (Wk 10).
Growing Medium	All grown in 18 count 45mm Ellepot,
Minimum per variety	18 per variety for both unpinched and pinched
Multiple per variety	18 per variety for both unpinched and pinched
Box Size/Weight	Length/width/height is 26" X 24" X 10"; Weight 28 pounds



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All Geraniums except for Regal Geraniums

Availability Period	January 4, 2027 (Wk 01) through April 30, 2027 (Wk 17).
Growing Medium	Preforma strip of 26
Minimum per variety	25 plants
Multiple per variety	25 plants
Box Size/Weight	Length/width/height is 23" X 18" X 14"; Weight 25 pounds

Dipladenia

Availability Period	January 4, 2027 (Wk 01) through April 30, 2027 (Wk 17)
Growing Medium	Ellepot strip of 18, Plants pinched multiple times
Minimum per variety	18 plants
Multiple per variety	18 plants
Box Size/Weight	Length/width/height is 26" X 24" X 10", Weight 28 pounds

Dipladenia in 4.3" pots (for pickup and grower truck delivery only)

Availability Period	January 25, 2027 (Wk 04) through March 12, 2027 (Wk 10)
Growing Medium	4.3" pots in trays of 10 pots each
Minimum per variety	10 pots
Multiple per variety	10 pots
No Box	4 cuttings directly stuck with 3 plants guaranteed. Pinched product.

Dracaena, Sprengerii, Grasses

Availability Period	January 4, 2027 (Wk 01) through April 30, 2027 (Wk 17).
Growing Medium	Ellepot strip of 24 – 5.5" X 20.5" – two trays equal a full size standard tray Cyperus grass will be grown in the Preforma 26 strip/sold as 25
Minimum per variety	24 plants
Multiple per variety	24 plants
Box Size/Weight	Length/width/height is 26" X 24" X 10"; Weight 28 pounds

Combination Plugs

Availability Period	February 1, 2027 (Wk 05) through April 16, 2027 (Wk 15)
Growing Medium	Ellepot strip of 17
Minimum per Combo	17 cells
Multiple per Combo	17 per Mix
Box Size/Weight	Length/width/height is 23" X 18" X 14", Weight 25 pounds

All Other Crops – Syngenta, PSI, Innovaplant, Dummies Orange, Suntory, Danziger

Availability Period	January 18, 2027 (Wk 03) through April 30, 2027 (Wk 17).
Growing Medium	Preforma strip of 26
Minimum per variety	25 plants
Multiple per variety	25 plants
Box Size/Weight	Length/width/height is 23" X 18" X 14"; Weight 25 pounds

Assortment Trays

Availability Period	February 8, 2027 (Wk 6) through April 2, 2027 (Wk 13)
Growing Medium	Preforma 78 tray – true size
Minimum per Tray	78 cells
Multiple per Tray	78 cells per assortment tray
Box Size/Weight	Length/width/height is 26" X 24" X 10", weight 25 pound